

## **Dobson Grey 2019 .... looking forward**

Wishing all our clients a happy, healthy and prosperous New Year! With the uncertain few months ahead of us due to Brexit, Dobson-Grey's New Year predictions are that Landowners will continue to delay the release of land, creating a stalling in a land and development market, despite a good appetite from small/medium



house builders and contractors. At the end of 2018, we also observed a continued strong demand for land from our affordable housing provider clients, we see this continuing with decisions now being made to improve the quantity and quality of extra care housing despite the delays by Government to release the Social Care Green Paper.

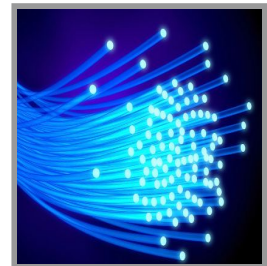
In the healthcare sector, national private and not for profit operators are delaying new care home decisions, due to uncertainty of staff provision post Brexit. This is providing

small to medium local care providers a fantastic window of



opportunity for growth. Especially those who have their own in-house sophisticated recruitment processes and training programs for staff. These are exciting times as this lull of decision making is providing these smaller entrepreneurial care providers with some richer land pickings for new care homes in great locations where care need remains high.

We are pleased to continue our successful working relationship with telecommunications giant PCCW Global to provide housebuilders and developers with faster and better connectivity with fibre of up to 10G. Dobson-Grey are having a great response from the residential sector who see variety and choice of provider and better capacity of their telecommunications benefits their customers, but also the housebuilder's customer services department and project managers allowing for them the prospect of a peaceful New Year!



Dobson-Grey's Health and Safety Team has seen a quadrupling of national training enquiries from the construction sector for more CDM awareness and IOSH Managing Safely training which clearly demonstrates the growing awareness in the construction industry for training for both on and off site workers.

We hope Dobson-Grey can be a support to your business whether through the provision of land, development consultancy advice or health and safety training in 2019. Brexit looms over us all, but life goes on with the demographic driver of need remaining whether it be nursing/dementia care homes, affordable housing to help bring down the increasing numbers of homeless or the need to decrease the poor statistical track record of injuries in the construction industry.

Thank you for your support in 2018 and we look forward to supporting old and new clients make a difference in 2019!

**HAPPY NEW YEAR!  
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